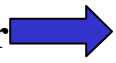


Problems and causes:

Lack of technical staff to supervise the process of beer production causes large losses of beer.



- Beer loss accounts 5% of total annual output.

Economics:

- Occurring costs: 9,000,000 VND
- Net savings: 126,000,000VND
- Investment: 0
- Payback: Immediately



Environment:

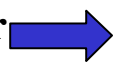
Reduce waste, odor, air and soil pollution.

Organization:

- To increase responsibility of workers
- To improve company's image and reputation with customers.

Measures:

- To recruit one more supervisor to monitor production process.



- To reduce 50% of total beer loss amount.

- To develop the company's rules on hygiene issues and food safety.

Health and safety at work:

- To reduce occupational accidents
- Workers work in a healthy environment.

Problems and causes:

High number of waste incense stick (approximately 10%) due to handmade production



- Loss of 10 tons of incense stick, approx 80 million VND/year.
- Burning of waste incense stick causes smoke and dust pollution

Economics:

- **Occurring costs: 15,000,000VND**
- **Net savings: 33.000.000VND**
- **Investment: 0 VND**
- **Payback: Immediate**

Environment:

Reduce solid waste, smoke and air pollution

Organization:

- Strengthening management capacity
- Improve operational efficiency and image of cooperatives

Health and safety at work:

Workers equipped with masks, thus they avoid much amount of dust inhaled.



Measures:

- Request workers to collect, to classify and to recycle waste incense stick.
- Draw liners for walking space and separate drying yard/area.
- Provide additional masks to workers.



- Reuse 60% of waste incense stick.
- Reduce smoke and dust pollution due to burning waste incense stick.

Increase usage efficiency of nylon fiber through the utilization of waste yarn to manufacture new products in Hong Phu textile and garment cooperative

Problems and causes:

Amount of disorder and broken fiber during production process cover highest amount.



- Wasted fiber accounts 10% of total fiber amount per year (approx. 2,4 ton/year) value 60 mil. VND/year

Economics:

- Occurring cost: 66 mil. VND
- Net savings: 78 mil. VND
- Investment: 100 Mil. VND
- Payback: 15,4 months



Environment:

To reduce solid waste and smell of burning nylon fiber waste.

Organization:

- Enhance the reputation and image of the cooperatives by creating more jobs locally.

Measures:

To make 5 homemade spinning machines to produce wire ropes



- To reduce 90% of total waste nylon fiber.
- To increase income for cooperative members

Health and safety at work:

- Reduce the risk of fire.
- Workers to work in a safe environment and more fresh.